4/17/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0287
April 9, 1987

FEBRUARY

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,432,793	1,760,832	-18.6%	383,854	307,542	24.8%	1,816,647	2,068,374	-12.2%
(+) Production	677,983	614,632	10.3%	100,631	61,432	63.8%	778,614	676,064	15.2%
(-) Ending Inventory	1,479,403	1,743,171	-15.1%	389,932	255,208	52.8%	1,869,335	1,998,379	-6.5%
(=) Total Disappearance	631,373	632,293	- .1%	94,553	113,766	-16.9%	725,926	746,059	-2.7%
(-) Exports	284,565	278,295	2.3%	17,898	18,687	-4.2%	302,463	296,982	1.8%
(=) Disappearance-Canada & United States	346,808	353,998	-2.0%	76,655	95,079	-19.4%	423,463	449,077	-5.7%

EIGHT MONTHS (JULY-FEBRUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	4,726,441	4,465,288	5.8%	878,868	750,316	17.1%	5,605,309	5,215,604	7.5%
(-) Ending Inventory	1,479,403	1,743,171	-15.1%	389,932	255,208	52.8%	1,869,335	1,998,379	-6.5%
(=) Total Disappearance	4,937,272	4,771,971	3.5%	783,158	795,908	-1.6%	5,720,430	5,567,879	2.7%
(-) Exports	1,960,671	1,377,552	42.3%	361,231	290,365	24.4%	2,321,902	1,667,917	39.2%
(=) Disappearance-Canada & United States	2,976,601	3,394,419	-12.3%	421,927	505,543	-16.5%	3,398,528	3,899,962	-12.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869				
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY, 1987

	PRODUCTION			ENDING INVENTORY, February 28				DISAPPEARANCE		
	1987	FEB	1986	MINE SITE	OFFSITE	1987	1986	1987	FEB	1986
MURIATE										
Special Std.	36,946		20,975	25,871	12,044	37,915	40,804	31,722		42,343
Standard	207,058		155,020	342,100	212,863	554,963	576,230	184,782		256,648
Chemical	8,718		2,085	7,404	6,073	13,477	9,139	5,117		6,152
Coarse	206,694		190,008	138,537	219,900	358,437	560,954	187,759		114,125
Granular	242,567		222,491	290,201	297,180	587,381	589,126	230,531		233,648
Soluble	56,712		66,227	138,391	103,533	241,924	128,061	63,666		65,628
SULPHATES	19,919		19,258	40,667	34,571	75,238	94,065	22,349		27,515
TOTAL	778,614		676,064	983,171	886,164	1,869,335	1,998,379	725,926		746,059

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			FEBRUARY	
	1987	FEB	1986	1987	FEB	1986	1987	FEB	1986	1987	FEB	1986	1987	1986
MURIATE														
Special Std	97		-	35,208		33,147	-		-	-		-	35,305	33,147
Standard	44,093		39,504	200,235		166,043	7,661		15,143	324		324	252,313	221,014
Chemical	-		-	413		427	4,729		5,867	-		151	5,142	6,445
Coarse	160,681		86,602	12,293		19,550	385		-	-		-	173,359	106,152
Granular	203,626		176,269	32,103		33,323	6,650		-	-		-	242,379	209,592
Soluble	37,532		38,653	7,583		19,184	11,469		8,964	8,702		12,237	65,286	79,038
SULPHATES	14,486		15,693	5,584		12,596	281		273	18		-	20,369	28,562
TOTAL	460,515		356,721	293,419		284,270	31,175		30,247	9,044		12,712	794,153	683,950

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY, 1987

	PRODUCTION			ENDING INVENTORY, February 28				DISAPPEARANCE		
	1987	FEB	1986	MINE SITE	OFFSITE	1987	1986	1987	FEB	1986
MURIATE										
Special Standard	36,946		20,975	25,871	12,044	37,915	40,804	31,722		42,343
Standard	180,922		128,530	204,060	209,379	413,439	483,890	156,716		205,049
Chemical	7,802		2,085	4,814	6,073	10,887	3,636	3,914		5,696
Coarse	197,568		185,656	125,532	219,859	345,391	535,601	177,334		104,515
Granular	198,608		211,159	136,899	293,709	430,608	557,067	201,128		210,443
Soluble	56,137		66,227	137,630	103,533	241,163	122,173	60,559		64,247
TOTAL	677,983		614,632	634,806	844,597	1,479,403	1,743,171	631,373		632,293

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		FEBRUARY	
	1987	FEB	1986	1987	FEB	1986	1987	FEB 1986	1987	FEB 1986	1987	1986
MURIATE												
Special Std	97		-	35,208		33,147	-	-	-	-	35,305	33,147
Standard	28,461		32,528	189,968		162,821	2,455	5,822	-	-	220,884	201,171
Chemical	-		-	413		-	3,491	5,440	-	151	3,904	5,591
Coarse	151,618		81,328	10,950		17,432	355	-	-	-	162,923	98,760
Granular	178,103		156,132	31,741		33,323	6,650	-	-	-	216,494	189,455
Soluble	37,532		37,820	7,583		19,184	8,359	8,477	8,702	12,237	62,176	77,718
TOTAL	395,811		307,808	275,863		265,907	21,310	19,739	8,702	12,388	701,686	605,842

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FEBRUARY, 1987

	PRODUCTION		ENDING INVENTORY, February 28				DISAPPEARANCE	
	1987	FEB 1986	MINE SITE	OFFSITE	1987	1986	1987	FEB 1986
MURIATE								
Standard	26,136	26,490	138,040	3,484	141,524	92,340	28,066	51,599
Chemical	916	-	2,590	0	2,590	5,503	1,203	456
Coarse	9,126	4,352	13,005	41	13,046	25,353	10,425	9,610
Granular	43,959	11,332	153,302	3,471	156,773	32,059	29,403	23,205
Soluble	575	-	761	0	761	5,888	3,107	1,381
SULPHATES	19,919	19,258	40,667	34,571	75,238	94,065	22,349	27,515
TOTAL	100,631	61,432	348,365	41,567	389,932	255,208	94,553	113,766

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1987	FEB 1986	1987	FEB 1986	1987	FEB 1986	1987	FEB 1986	1987	1986
MURIATE										
Standard	15,632	6,976	10,267	3,222	5,206	9,321	324	324	31,429	19,843
Chemical	-	-	-	427	1,238	427	-	-	1,238	854
Coarse	9,063	5,274	1,343	2,118	30	-	-	-	10,436	7,392
Granular	25,523	20,137	362	-	-	-	-	-	25,885	20,137
Soluble	-	833	-	-	3,110	487	-	-	3,110	1,320
Sulphates	14,486	15,693	5,584	12,596	281	273	18	-	20,369	28,562
TOTAL	64,704	48,913	17,556	18,363	9,865	10,508	342	324	92,467	78,108